Agenda Item 7c

Printer Lease:

The three year lease on the council's printer come to an end shortly with the Council needing to identify another lease. The clerk has contacted Copifax our current suppliers who in the intervening period have become part of the Sharp's and spoke to their sales manager. Mr Peers who sent the council the following quotation:

Hi Ian

Further to our earlier meeting may I propose the following:-

To Supply 1 x Fully Refurbished Sharp MX2610

Features

26 pages per minute Colour and Mono

Max A3 input/output

Automatic Document Feeder

Automatic Duplex

Network Print and Scan

Scan to e mail and folder

Print from/Scan to USB Memory stick.

Zoom reduction/enlargement

4 x paper drawers plus bypass

Touch Screen/Finger Swipe Colour Display

Booklet Finisher

Cost based over a 3 year lease rental £126.00 per quarter Plus 2 year extension at the end of the lease at Nil Rental Cost

Service includes all parts, labour, call outs, firmware upgrades and ALL TONER and is charged on a cost per copy basis at 0.44p mono and 3.95p colour

Quarterly Cost Comparison

Current Costs

Lease	*£186.20*
Colour Service 850 pages x 2.0p	*£17.00*
Mono Service 4,500 pages x 0.45p	*£20.25*
Colour toner @3.2p per page	*£27.20*
Total Quarterly cost	*£250.65*

Proposed Quarterly cost

Lease	*£126.00*

Agenda Item 7c

Colour Service 850 pages x 3.95p   *£33.58*

Mono Service 4,500 pages x 0.44p   *£19.80*

Total Quarterly cost   *£171.38*

These averages were taken before you re started the Newsletter, so in reality your future savings will be much greater.

These prices will reduce the councils existing costs and the inclusion of colour toner will further reduce overall costs, the two year rent/lease free period at the end of the three year lease period was not available on the current printer and is the result of negotiating a better deal with the supplier as due to low volume printing the machines are still serviceable.

The discussion with Mr Peers also includes retention of the existing machine until the correct configuration of printer becomes available.